

deeper

EXPORT MANAGER



WHAT YOU WILL BE DOING

Deeper's ground breaking range of smart sonar devices now sell in over 50 markets globally, and as an Export Manager you will play an important role in further increasing sales and market penetration. Reporting to a Regional Manager, you will be responsible for providing the necessary support for driving sales of Deeper Sonar in your respective region(s). Here's how you will do it:

- Ensuring smooth ordering processes and ongoing communication with our partners.
- · Contributing to an increase in our sales results.
- When required, attending exhibitions and other targeted events abroad where you will help to present Deeper Sonar and its commercial possibilities.
- Contributing to market research, including identifying market potential and finding opportunities for growth.
- Developing effective partnerships with distributors and retailers as well as participating in the creation and development of new products.
- In collaboration with the marketing team, finding ways to raise the profile of Deeper Sonar.

THE EXPERIENCE AND SKILLS YOU WILL NEED

- Fluency in English as it will be your primary working language.
- Experience in international business development or export sales, with results that you are proud of.
- Proven negotiation and communication skills.
- · An outgoing personality.
- An organized and results-oriented approach coupled with the ability to handle unexpected situations.
- The ambition to generate strong earnings by conquering foreign markets with an innovative product from Lithuania.

Deeper is a ground-breaking, globally-oriented consumer electronics company based in Lithuania. We create and produce smart electronic devices for sports and outdoor activities.

OUR OFFER

At Deeper, we are proud of our collaborative culture which inspires achievement. Joining the Deeper team gives you the opportunity to help this culture grow further and to be a part of an award winning company. You will also benefit from:

- The opportunity to work in global markets.
- The chance to participate in events and exhibitions around the world.
- An attractive compensation package.

INTERESTED?

Please send your CV in English, to career@deeper.eu. Please use the subject line "EXPORT MANAGER". Please note, only candidates selected for an interview will be contacted.

