



# E-commerce Manager

**Deeper** is a ground-breaking, globally-oriented consumer electronics company based in Lithuania. We create and produce smart electronic devices for sports and outdoor activities. Our first product, the Deeper Smart Sonar, revolutionized angling as the world's first wireless echo sounder compatible with iOS and Android. Today, it is available in 50 countries worldwide, from Canada to China to New Zealand, and the Deeper App is the leading fish finder app on both Google Play and App store. We have received innovation awards in Australia, China, Russia and Europe, and picked up a prestigious Innovation Award at the Consumer Electronics Show 2016 in the US. We are also recognized as a regional leader in innovation; we were named Best Young High-Tech Company in Lithuania 2015 and have received a Swedish Business Award for entrepreneurialism.

Building on this success, we are rapidly expanding as a company. With Smart Sonar we are constantly expanding into new markets, plus we are launching a completely new product, Smart Bike Lock, which has already been named an Honoree in the Wireless Handset Accessories category at this year's Consumer Electronics Show (CES). We are looking for an **E-COMMERCE MANAGER** responsible for supporting e-commerce development projects.

## What you will be doing

- Your primary responsibility will be leading sales efforts with Amazon.com, among other e-commerce accounts, by managing customer relationship and account operations.
- Drive growth through innovative campaigns.
- Help structure and design winning ecommerce strategy.
- Lead all strategic and operational digital deliverables (including research, analytics, and strategies for online shopper experience).
- Stay up-to-date of key digital consumer, shopper & retail trends and emerging media and technologies.

## What experience you will need

- Impressive understanding of ecommerce coming from direct experience of creating and implementing digital retail solutions
- A demonstrated ability to drive traffic and sales. Direct sales experience is a plus
- Strong communication skills in English as it will be your primary working language.
- Analytics-focused profile
- Proactive and result oriented thinker who would enjoy entrepreneurial environment where new ideas are valued
- Understanding of Amazon ecommerce best practices a plus
- Ability to work collaboratively in a team environment

## What we offer for your talents

We are proud of our collaborative culture that inspires achievements. Join Deeper and be a part of award winning company. Use an opportunity to work with a global market. Have a chance to participate in events and exhibitions around the world. Finally, we offer an attractive compensation package.

**Interested? Please send** your CV in English, to [career@deeper.eu](mailto:career@deeper.eu).

Please use the subject line "E-commerce Manager". Please note, only candidates selected for an interview will be contacted.